



Boise Cascade®



Boise Cascade Company

Fourth Quarter 2022 Earnings Webcast

February 22, 2023

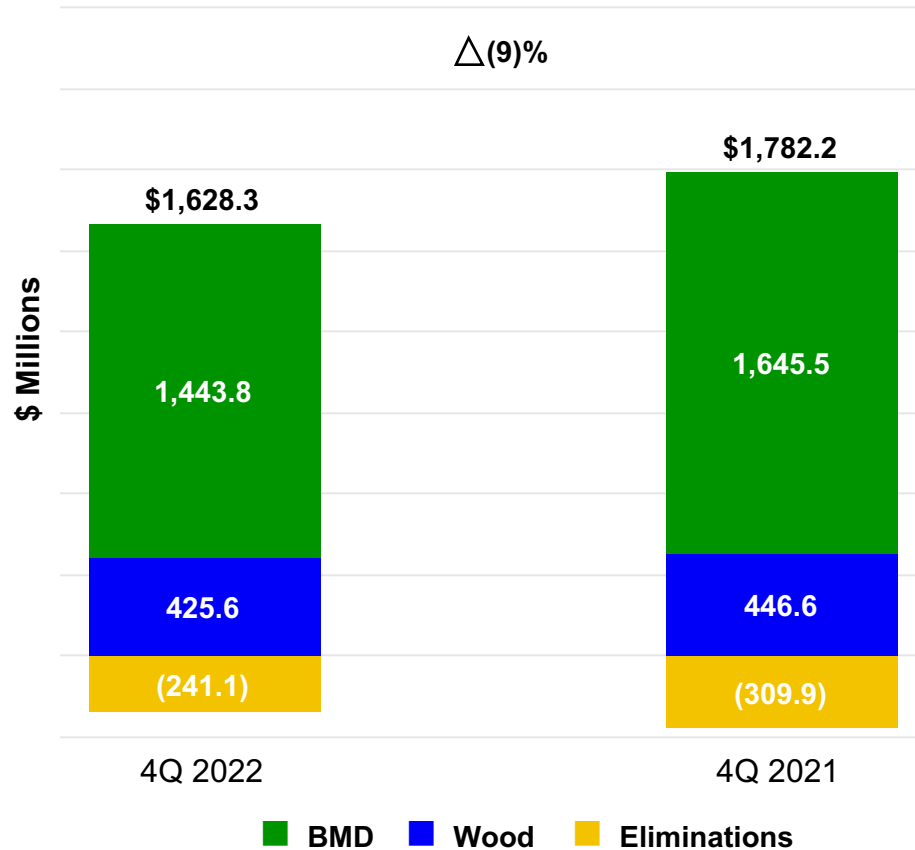
Forward-Looking Statements

- ◆ This presentation includes statements about our expectations of future operational and financial performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding our outlook. The accuracy of such statements is subject to a number of risks, uncertainties, and assumptions that could cause our actual results to differ materially from those projected, including, but not limited to, prices for building products, changes in the competitive position of our products, commodity input costs, the effect of general economic conditions, our ability to efficiently and effectively integrate the Coastal Plywood acquisition, mortgage rates and availability, housing demand, housing vacancy rates, governmental regulations, unforeseen production disruptions, as well as natural disasters.
- ◆ These and other factors that could cause actual results to differ materially from such forward-looking statements are discussed in greater detail in our filings with the Securities and Exchange Commission.
- ◆ Forward-looking statements speak only as of the date of this presentation. We undertake no obligation to revise them in light of new information. Finally, we undertake no obligation to review or confirm analyst expectations or estimates that might be derived from this presentation.
- ◆ This presentation includes references to EBITDA and Adjusted EBITDA, which are non-GAAP financial measures within the meaning of the Securities and Exchange Commission's Regulation G. Reconciliations of net income to EBITDA and Adjusted EBITDA and segment income to segment EBITDA are included as an appendix.

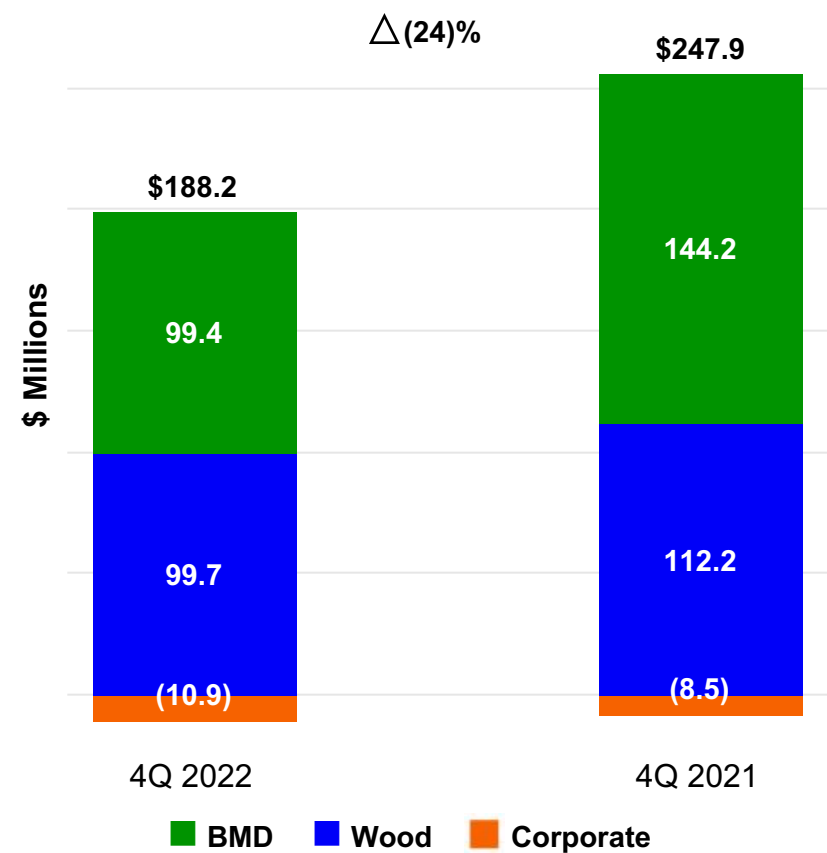
- ◆ 2022 Highlights
 - Net income of \$857.7 million, or EPS of \$21.56, on sales of \$8.4 billion
 - Strong safety performance
 - Great progress on growth initiatives
 - Rewarded shareholders through increase in quarterly dividend and special dividends
- ◆ 4Q22 sales were \$1.6 billion, down 9% from 4Q21.
- ◆ 4Q22 net income was \$117.4 million, or \$2.95 per share, compared to net income of \$169.1 million, or \$4.26 per share, in 4Q21.
- ◆ Wood Products reported 4Q22 segment EBITDA of \$99.7 million, compared to \$112.2 million in 4Q21.
- ◆ BMD reported 4Q22 segment EBITDA of \$99.4 million on sales of \$1.4 billion, compared to \$144.2 million of segment EBITDA on sales of \$1.6 billion in 4Q21.

4Q 2022 Financial Highlights

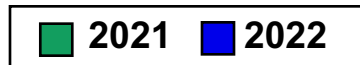
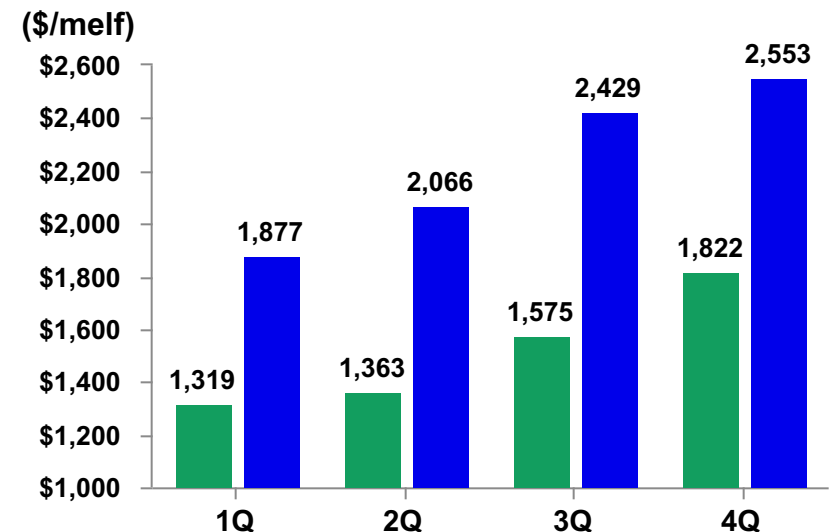
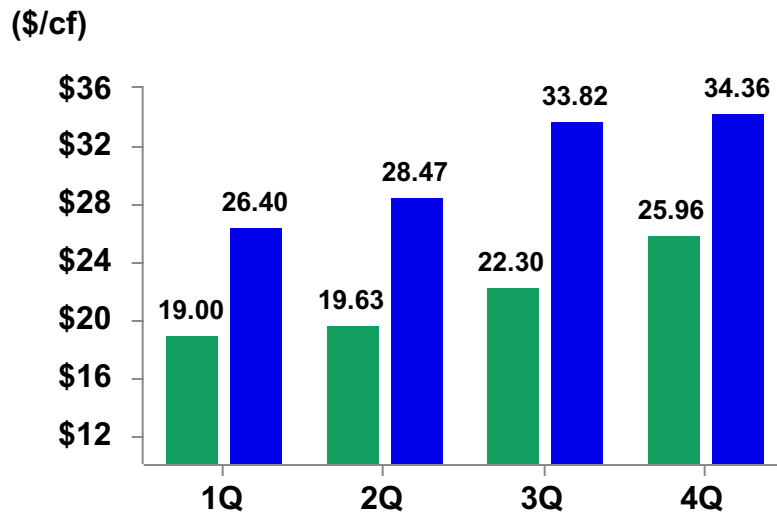
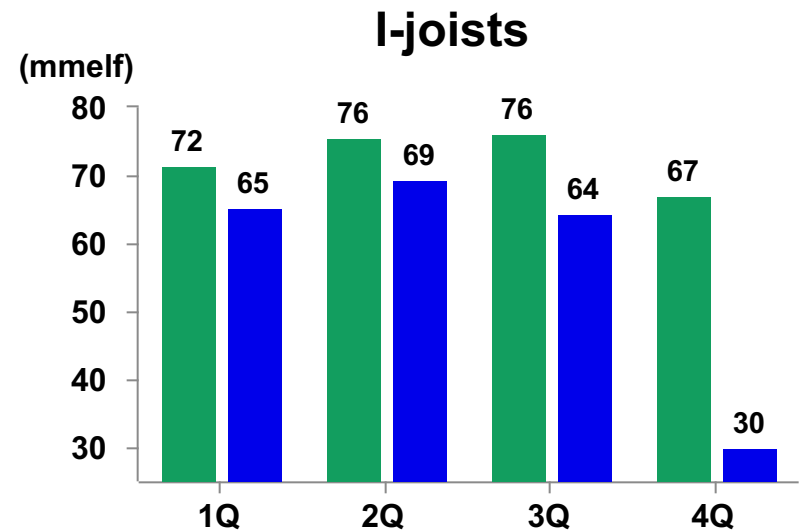
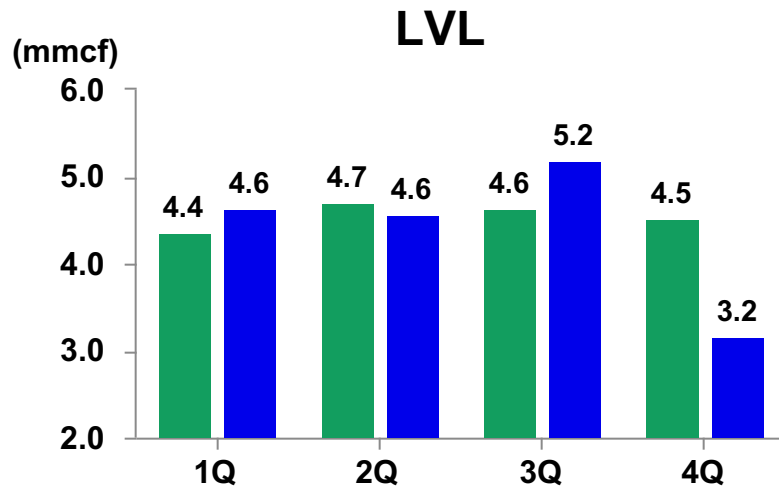
Sales



Adjusted EBITDA

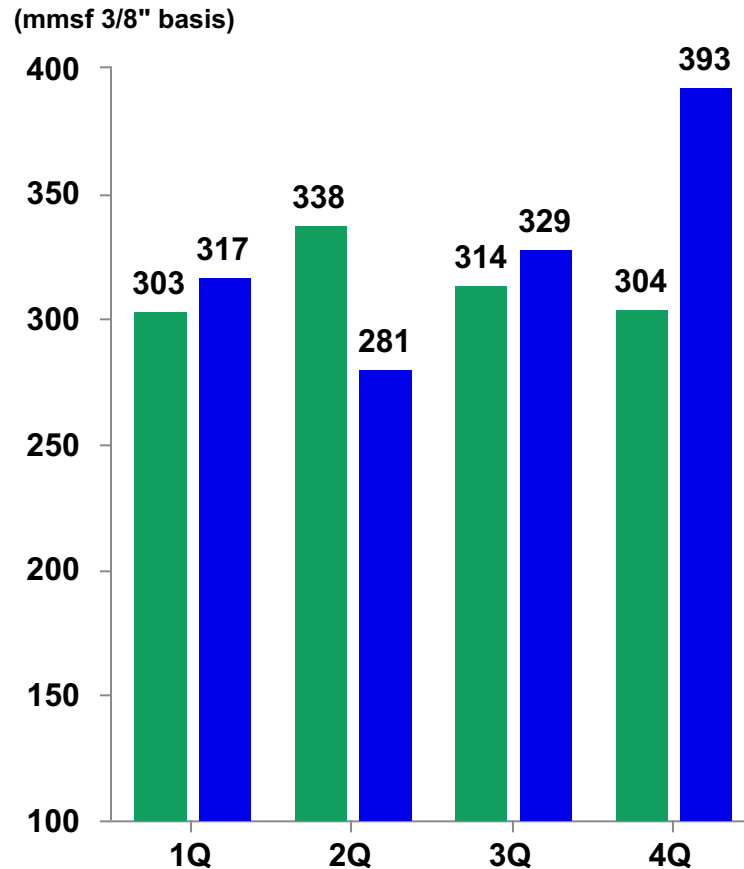


Wood Products EWP

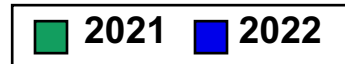
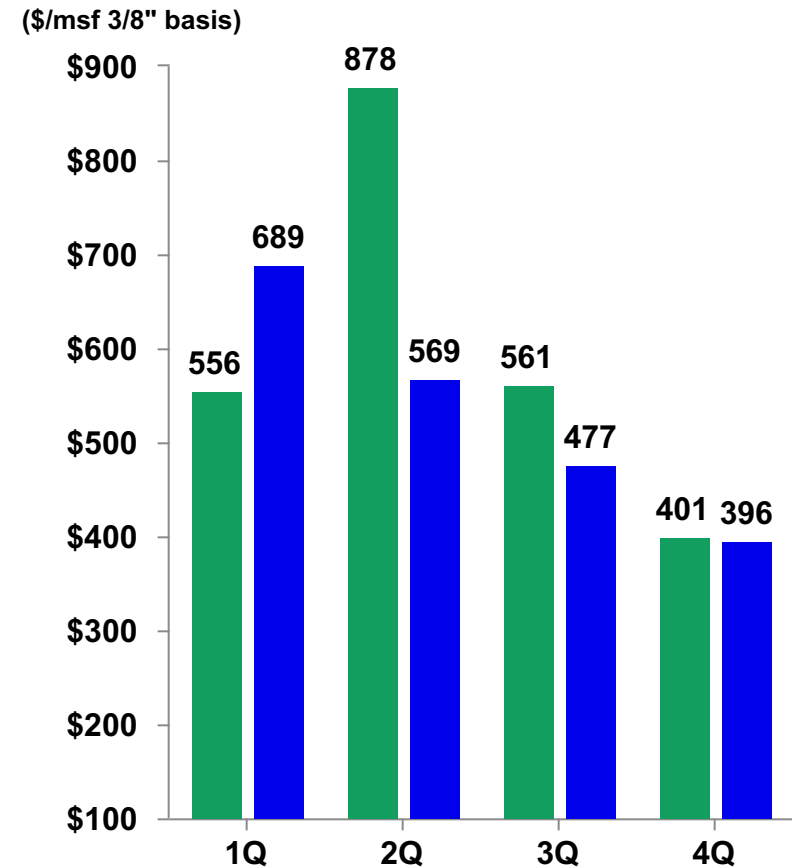


Wood Products Plywood

Sales Volume

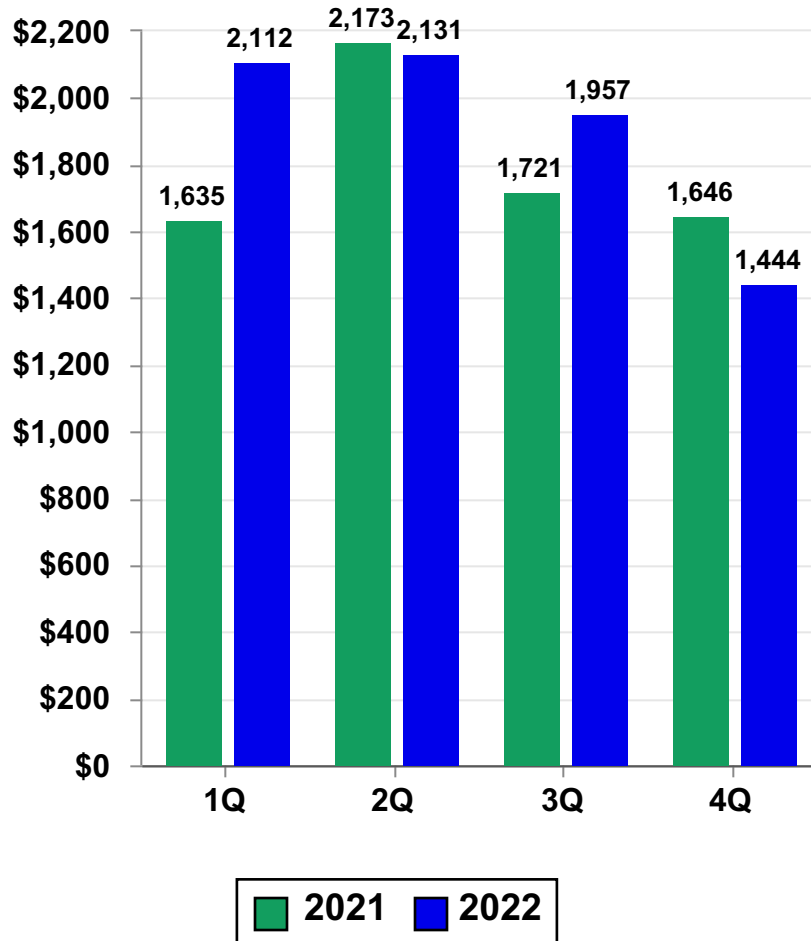


Net Sales Price

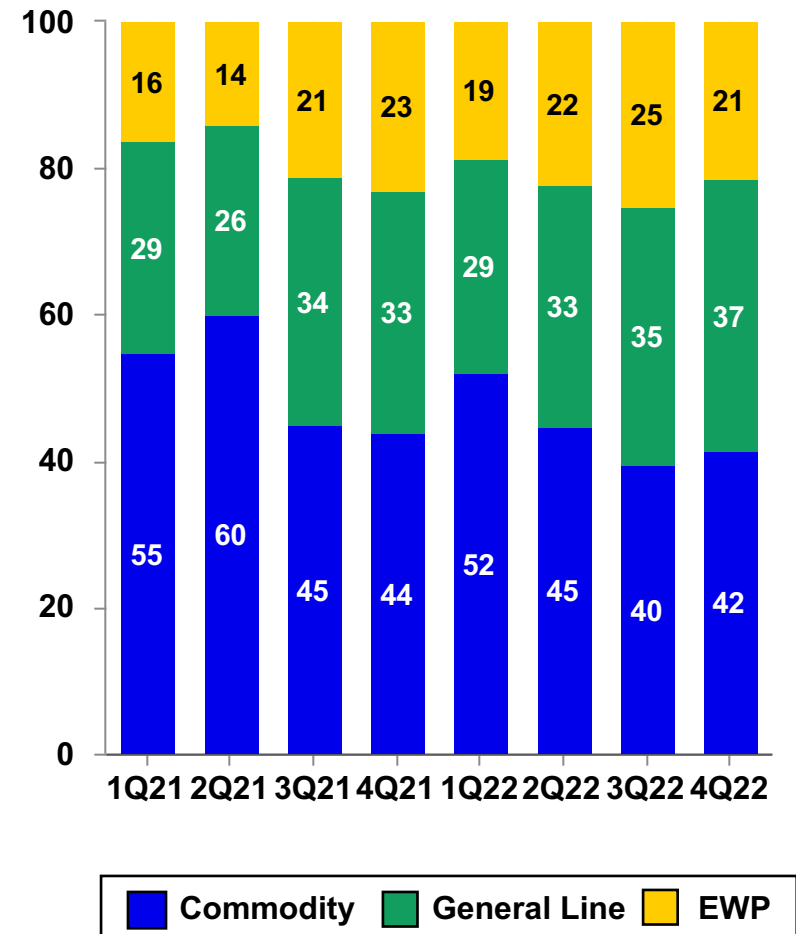


Building Materials Distribution Sales

(\$ Millions)

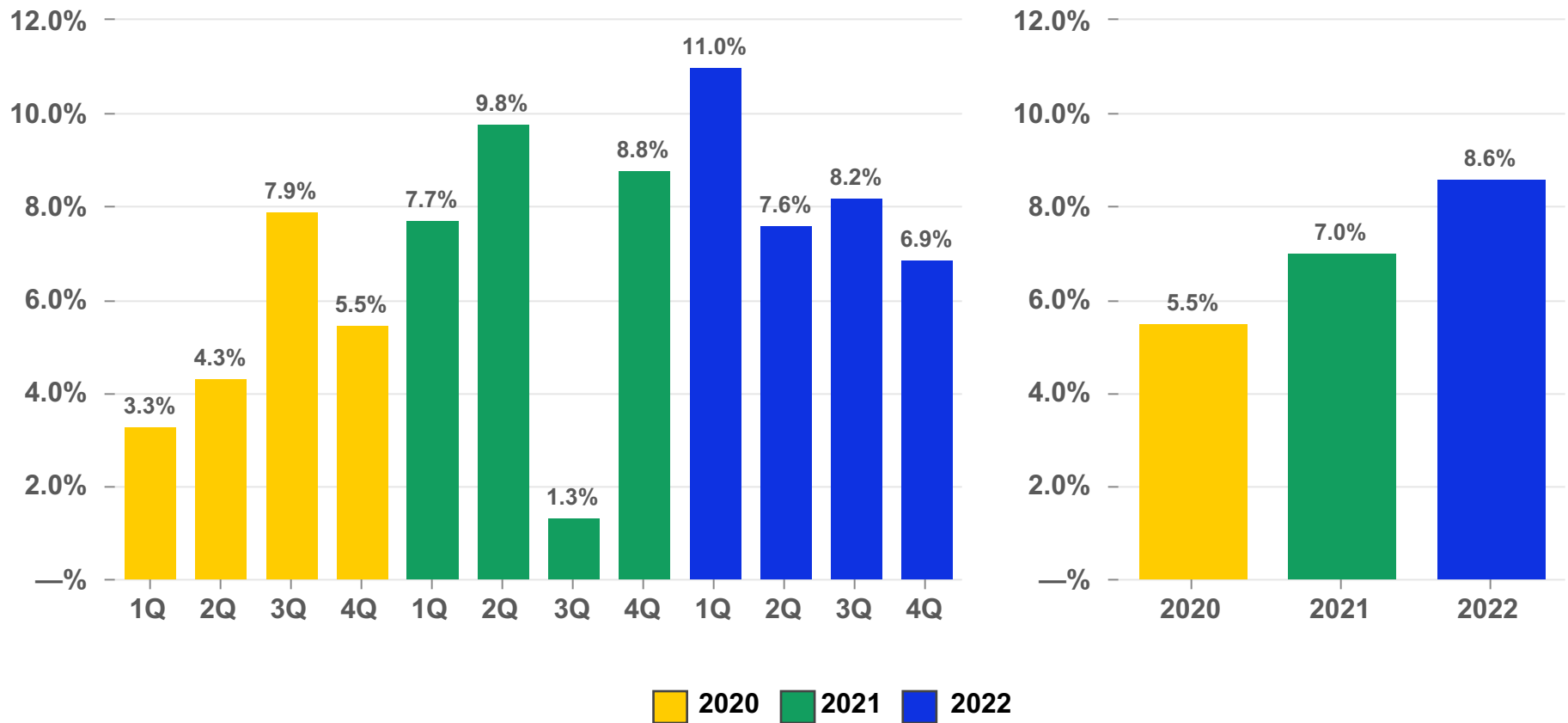


(% of Sales)

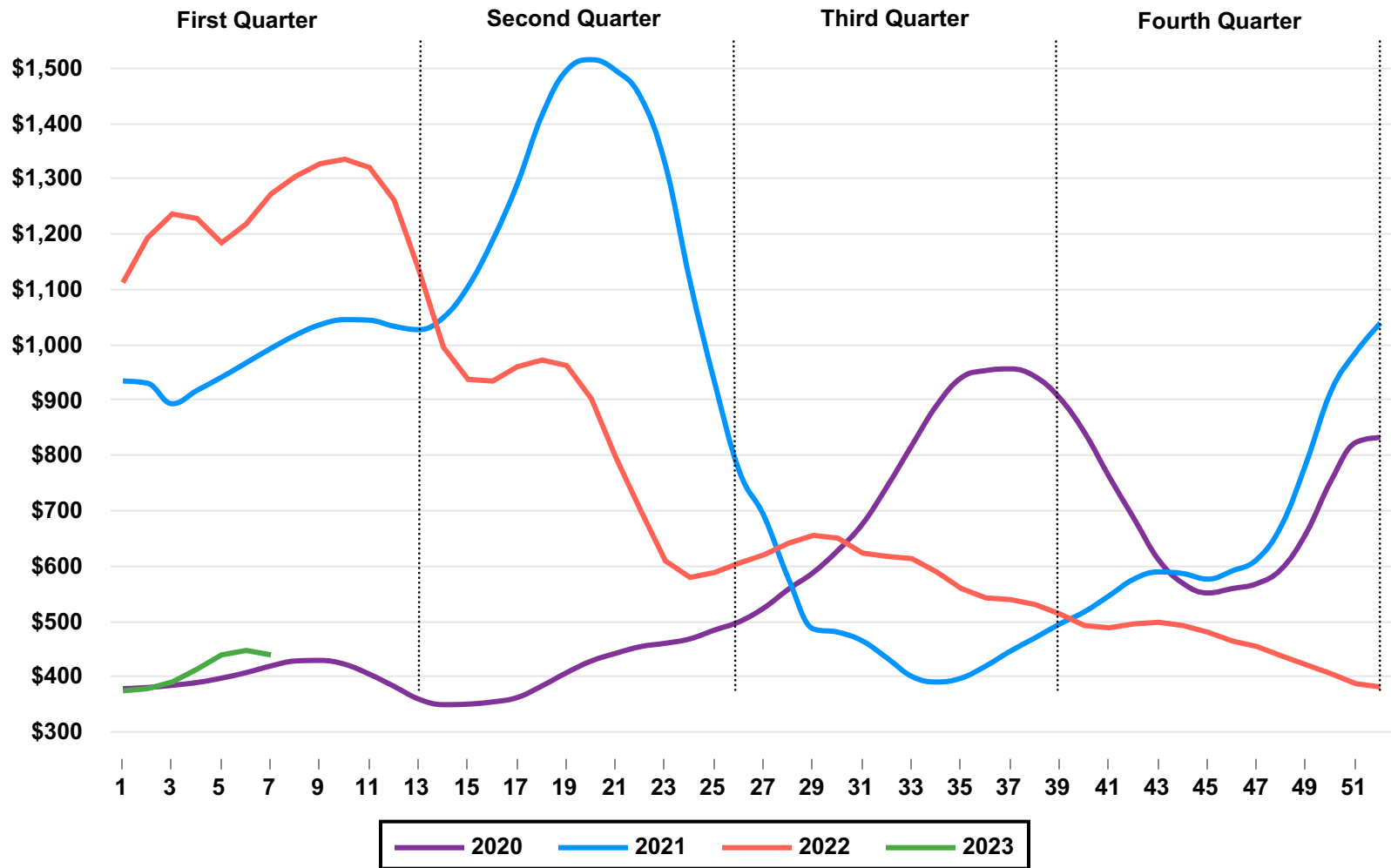


Building Materials Distribution EBITDA

(EBITDA % of sales)

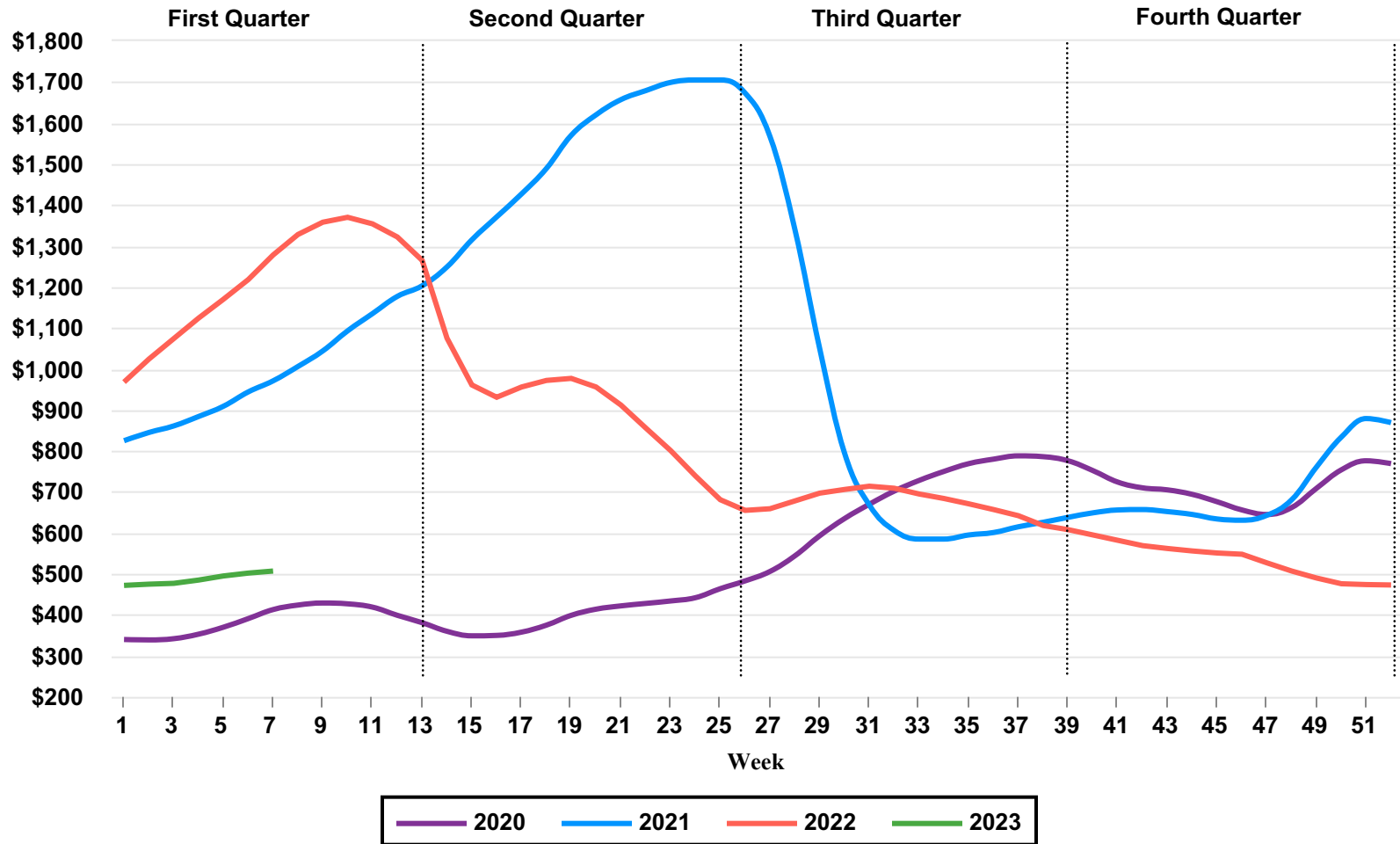


Lumber Composite Price



Source: Random Lengths

Panel Composite Price



Source: Random Lengths

- ◆ Capital expenditures
 - \$114 million in 2022
 - Wood - \$52 million
 - BMD - \$60 million
 - \$120 million - \$140 million planned for 2023
 - Wood - \$55 million - \$65 million
 - BMD - \$65 million - \$75 million
- ◆ Growth
 - EWP capacity expansion
 - BMD organic growth initiatives
- ◆ Return of cash
 - \$160 million in regular and special dividends in 2022
 - Increased quarterly dividend 25% in Q4 2022
- ◆ Strong liquidity position
 - No near-term debt maturities
 - \$1.4 billion of available liquidity
 - Flexibility to pursue additional growth opportunities

- ◆ Forecasts for 2023 generally range from 1.1 million to 1.3 million, or 15% - 30% declines from 2022 levels.
- ◆ Primary drivers of repair-and-remodeling activity expected to continue to be supportive of homeowners' further investment in their residences.
- ◆ Operational focus in Wood Products
 - Continued integration of Coastal Plywood operations and EWP capacity investments.
 - Monitor changing housing market landscape closely and adjust production rates as appropriate.
- ◆ Organic growth and execution focus in BMD
 - Build out and start up of recently announced organic expansion projects; appetite and ability to pursue additional organic growth opportunities.
 - Manage inventory levels and price uncertainty across product lines without sacrificing service levels to our vendor and customer partners.



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Appendix

February 22, 2023

EBITDA represents income before interest (interest expense and interest income), income taxes, and depreciation and amortization. Additionally, we disclose Adjusted EBITDA, which further adjusts EBITDA to exclude the change in fair value of interest rate swaps. The following table reconciles net income to EBITDA and Adjusted EBITDA for the three months ended December 31, 2022 and 2021, and September 30, 2022:

(\$ Millions)	Three Months Ended		
	4Q22	4Q21	3Q22
Net income	\$ 117.4	\$ 169.1	\$ 219.6
Interest expense	6.4	6.3	6.4
Interest income	(7.6)	—	(3.2)
Income tax provision	39.9	52.7	76.0
Depreciation and amortization	32.0	20.5	28.4
EBITDA	\$ 188.1	\$ 248.6	\$ 327.2
Change in fair value of interest rate swaps	—	(0.7)	(1.1)
Adjusted EBITDA	\$ 188.2	\$ 247.9	\$ 326.0

The following table reconciles segment income to EBITDA for the three months ended December 31, 2022 and 2021, and September 30, 2022:

(\$ Millions)	Three Months Ended		
	4Q22	4Q21	3Q22
Wood Products			
Segment income	\$ 75.0	\$ 98.4	\$ 156.0
Depreciation and amortization	24.7	13.9	21.3
Segment EBITDA	<u>\$ 99.7</u>	<u>\$ 112.2</u>	<u>\$ 177.3</u>
Building Materials Distribution			
Segment income	\$ 92.5	\$ 138.0	\$ 154.4
Depreciation and amortization	6.9	6.3	6.8
Segment EBITDA	<u>\$ 99.4</u>	<u>\$ 144.2</u>	<u>\$ 161.2</u>